



The Power of We™

---

**Avaya Connect FY15  
Условия получения статуса  
Solution Expert  
и Медалированных статусов**

---

## Условия получения Медалированного статуса.

| Level    | # Solution Experts | # CSAT |     |
|----------|--------------------|--------|-----|
|          |                    | Russia | CIS |
| Platinum | 3                  | 12     | 8   |
| Gold     | 2                  | 8      | 6   |
| Silver   | 1                  | 6      | 5   |

# Условия получения статуса Solution Expert. Авторизации.

| <b>Solutions</b>     | <b>APSS</b>   | <b>APDS</b>   |
|----------------------|---|---|
| <b>UC Enterprise</b> | 4 APSS - Unified Communications<br>1 APSS – Avaya Scopia Solution | 2 APDS - Unified Communications<br>1 APDS – Avaya Scopia Solution |
| <b>UC Mid-Market</b> | 3 APSS – SME<br>1 APSS – Avaya Scopia Solution                    | 1 APDS – Avaya Scopia Solution                                    |
| <b>CC Enterprise</b> | 4 APSS – Contact Center   | 2 APDS – Contact Center   |
| <b>CC Mid-Market</b> | 2 APSS - Avaya Contact Center Solutions for IP Office             | 1 APDS - Avaya Contact Center Select                              |
| <b>Networking</b>    | 3 APSS - Avaya Networking   | 2 APDS - Avaya Networking   |
| <b>Video</b>         | 3 APSS - Radvision Scopia Solution                                | 2 APDS - Radvision Scopia Solution                                |

# Условия получения статуса Solution Expert. Оборот.

| Solutions     | Revenue \$ |         |
|---------------|------------|---------|
|               | Russia     | CIS     |
| UC Enterprise | 350 000    | 150 000 |
| UC Mid-Market | 52 500     | 30 000  |
| CC Enterprise | 175 000    | 75 000  |
| CC Mid-Market | 17 500     | 15 000  |
| Networking    | 70 000     | 45 000  |
| Video         | 45 500     | 30 000  |

# Условия получения статуса Solution Expert. Продукты.

| Solutions            | Products  |
|----------------------|---|
| <b>UC Enterprise</b> | Avaya Enterprise Unified Communications, <b>за исключением</b> Scopia, <b>включая</b> пропорциональное количество endpoints         |
| <b>UC Mid-Market</b> | Avaya SMEC, <b>за исключением</b> IPOCC, <b>включая</b> пропорциональное количество endpoints                                       |
| <b>CC Enterprise</b> | Avaya Enterprise Contact Center, <b>за исключением</b> Elite-M (Midmarket), AACС-M (Midmarket) и Avaya Contact Center Select (ACCS) |
| <b>CC Mid-Market</b> | Avaya IP Office Contact Center, <b>включая</b> Elite-M (Midmarket), AACС-M (Midmarket) и Avaya Contact Center Select (ACCS)         |
| <b>Networking</b>    | Avaya Networking  |
| <b>Video</b>         | Avaya Scopia  |

До 31 декабря 2014 действуют условия двух программ:

Avaya Connect FY14 и Avaya Connect FY15.

Партнер получает наивысший статус.

## Текущий статус партнеров на январь 2015.

| Program level   | Partner name   |
|-----------------|--|
| <b>Platinum</b> | Asteros, BELTEL, BT Russia, C3 Holding, CROC, DELTA TELECOM, I-TECO, IBS PLATFORMIX, INFORMATION TECHNOLOGIES, LANIT, LE-Integration, Merlion Projects, New Systems, OBERON, STEP LOGIC, TECHNOSERV, USP COMPULINK, “Vimpel-Communications” OJSC       |
| <b>Gold</b>     | IC TELECOM SERVICE, KRM Service, LLC "AMETA PRO", LogicTel, NOWOCOM, Nekstel, Tieto, USSC LTD  |
| <b>Silver</b>   | BCC, Belam, CORPORATION TELEVIC, DIONA SERVICETELECOM, DV.COM, INLINE TECHNOLOGIES, Intellectual Systems, Iterion, JET INFOSYSTEMS, Krastcom Co, NVISION GROUP, STC SIBIT, SVYAZTRANZIT, Suncom, Systems & Communications, Trust.com, X COM, AMT GROUP |

**AVAYA**

**The Power of We™**